

SOLICITATION NUMBER: BV3906AD1 DUE DATE: 01/28/2003 @ 2:00 P.M.

STATE PURCHASING AGENT: BRENDA VELDEVERE DATE ADDENDUM SENT: 01/16/2003

ITEM TO BE PURCHASED:

STATEWIDE CONTRACT FOR DIGITAL CAMERAS & DIGITAL

VIDEO CAMCORDERS

## **ADDENDUM #1**

#### Clarification #1:

Please note: item #18 Dealer Price List has been revised, it now reads:

#### 18. Dealer Cost:

Prices bid for the digital cameras, digital video camcorders and accessories shall be based on a current dated dealer's cost (lowest column pricing from manufacturer), and indicate a markup from the dealer's cost. The same discount shall apply to all items within each group. Dealer discount must remain firm for the term of this contract. Current dated dealers cost must be included with bid. Failure to do so may result in rejection of bid as non-responsive.

#### Clarification #2:

Please note enclosed are revised price sheets. Please discard the original price sheets sent with the bid and enter your pricing on the revised sheets enclosed.

#### **PLEASE NOTE:**

IF YOU HAVE ALREADY SENT IN YOUR BID TO THE DIVISION OF PURCHASING CONTAINING THE ORIGINAL PRICE SHEETS, YOU NEED TO **<u>REDO AND RESUBMIT</u>** YOUR BID WITH THE REVISED PRICE SHEETS ECLOSED WITH THIS ADDENDUM.

## SOLICITATION DUE DATE HAS BEEN CHANGED TO TUESDAY, JANUARY 28, 2003 2:00 P.M.

To acknowledge receipt of addendum, include a signed and dated copy of this addendum with ITB submittal. It shall be the responsibility of the bidder to appropriately disseminate this information to all concerned prior

to the assigned ITB due date.

COMPANY NAME: NAME: DATE:

### **REVISED PRICE SHEET SENT WITH ADDENDUM #1**

# PRICE SHEET 1 (Make a copy of this price sheet for each manufacturer bid.)

## DIGITAL CAMERAS POINT AND SHOOT DIGITAL CAMERAS

MINIMUM FEATURES AND FUNCTIONS:

- 1.0 MILLION MEGA PIXEL
- 2.0 MILLION MEGA PIXEL
- 3.0 MILLION MEGA PIXEL
- 4.0 MILLION MEGA PIXEL
- 5.0 MILLION MEGA PIXEL

MUST HAVE EITHER OPTICAL OR DIGITAL ZOOM MUST HAVE BUILT IN FLASH

BIDDER:	MANUFACTURER	% DEALER PROFIT

MODEL#	# OF MEGA PIXEL	DEALER COST	Actual cost to agencies if they pick up from store front. This price must include dealer profit based on % listed above.	TOTAL DELIVERED PRICE (FOB DESTINATION) to ordering agency

ACCESSORIES FOR POINT AND SHOOT DIGITAL CAMERAS				
MODEL #	DEALER COST	Actual cost to agencies if they pick up from store front. This price must include dealer profit based on % listed above.	TOTAL DELIVERED PRICE (FOB DESTINATION) to ordering agency	

#### REMINDER:

Current dated dealers cost must be included with bid. Failure to do so may result in rejection of bid as non-responsive.

Dealers must submit a letter from each manufacturer bid certifying that the vendor (bidder) is a bona fide dealer for the specific product presented, that the vendor (bidder) is authorized to submit a bid on such product. Letter must be on the manufacturer's letterhead. Failure to provide letters may result in rejection of bid as non-responsive.

## **REVISED PRICE SHEET SENT WITH ADDENDUM #1**

# PRICE SHEET 2 (Make a copy of this price sheet for each manufacturer bid.)

## DIGITAL CAMERAS PROFESSIONAL DIGITAL SLR CAMERAS

MINIMUM FEATURES AND FUNCTIONS:
3.0 MILLION MEGA PIXEL
4.0 MILLION MEGA PIXEL
5.0 MILLION MEGA PIXEL
6.0 MILLION MEGA PIXEL
11.0 MILLION MEGA PIXEL

13.0 MILLION MEGA PIXEL

MUST HAVE FLASH MOUNT (HOT SHOE) OR FLASH SINK CABLE (HOT SINK)

BIDDER:	MANUFACTURER	% DEALER PROFIT

MODEL#	# OF MEGA PIXEL	DEALER COST	TOTAL PRICE FOB ORIGIN  Actual cost to agencies if they pick up from storefront. This price must include dealer profit based on % listed above.	TOTAL DELIVERED PRICE (FOB DESTINATION) to ordering agency

ACCESSORIES FOR PROFESSIONAL DIGITAL SLR CAMERAS				
MODEL #	DEALER	TOTAL PRICE FOB ORIGIN  Actual cost to agencies if they pick up from store front. This price must include dealer profit based on % listed above.	TOTAL DELIVERED PRICE (FOB DESTINATION) to ordering agency	

#### REMINDER:

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#### **REVISED PRICE SHEET SENT WITH ADDENDUM #1**

# PRICE SHEET 3 (Make a copy of this price sheet for each manufacturer bid.)

# DIGITAL VIDEO CAMCORDERS MINI DV FORMAT (CONSUMER GRADE)

MINIMUM FEATURES AND FUNCTIONS:

MUST HAVE OPTICAL ZOOM / DIGITAL ZOOM OPTIONAL MUST HAVE VIEW FIND / OPTIONAL LCD SCREEN

BIDDER:		MANUFACTURER	% DEALER PROFIT
MODEL#	DEALER COST	TOTAL PRICE FOB ORIGIN  Actual cost to agencies if they pick up from storefront. This price must include dealer profit based on % listed above.	TOTAL DELIVERED PRICE (FOB DESTINATION) to ordering agency

**PRICE SHEET 3 continued** 

## (Make a copy of this price sheet for each manufacturer bid.)

# ACCESSORIES FOR DIGITAL VIDEO CAMCORDERS MINI DV FORMAT (CONSUMER GRADE) MODEL # DEALER COST TOTAL PRICE FOB ORIGIN Actual cost to agencies if they pick up from storefront. This price must include dealer profit based on % listed above. TOTAL DELIVERED PRICE (FOB DESTINATION) to ordering agency

#### REMINDER:

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## **REVISED PRICE SHEET SENT WITH ADDENDUM #1**

# PRICE SHEET 4 (Make a copy of this price sheet for each manufacturer bid.)

# DIGITAL VIDEO CAMCORDERS DVC PRO (PROFESSIONAL GRADE)

BIDDER:		MANUFACTURER	% DEALER PROFIT
	<u>'</u>		
MODEL#	DEALER COST	TOTAL PRICE FOB ORIGIN  Actual cost to agencies if they pick up from storefront. This price must include dealer profit based on % listed above.	TOTAL DELIVERED PRICE (FOB DESTINATION) to ordering agency

ACCESSORIES FOR DIGITAL VIDEO CAMCORDERS DVC PRO (PROFESSIONAL GRADE)			
MODEL#	DEALER COST	TOTAL PRICE FOB ORIGIN  Actual cost to agencies if they pick up from storefront. This price must include dealer profit based on % listed above.	TOTAL DELIVERED PRICE (FOB DESTINATION) to ordering agency

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